



SAP S/4HANA® Migration Discovery

Is it Time to Migrate to SAP S/4HANA?

Table of Contents

01

**Contemplating the Move
to SAP S/4HANA®?**

page 3

02

Is it Time for a System Migration?

page 4

03

**Discovery SAP S/4HANA Assessment:
Careful, Thoughtful, and
Methodical Evaluation**

page 6

04

**Answering the Tough Questions
and Realizing the Benefits of a
Strategic Approach**

page 8

05

**Evaluating the Impacts
within the Enterprise**

page 10

06

Why Rely on us for Guidance?

page 13

07

**What Type of
Model Works Best
Depends on YOU**

page 14

08

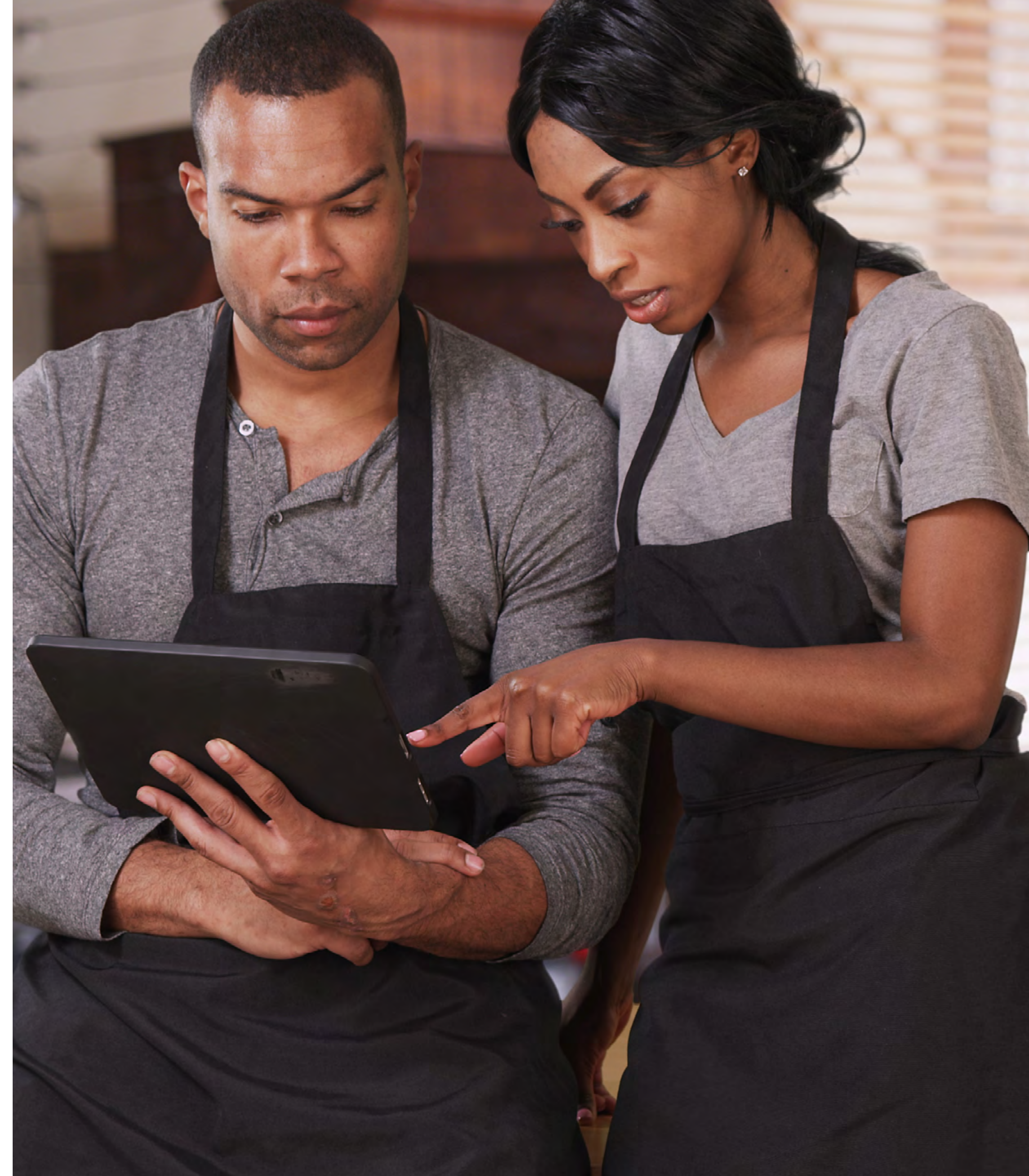
**Break Down the Barrier
to Adoption**

page 17

Contemplating the Move to SAP S/4HANA?

Let us evaluate together strategically and disrupt the status quo.

With SAP's announcement regarding extending maintenance for those on SAP's Business Suite on HANA or SAP's legacy ERP (ECC) to 2027 or 2030 (depending on support contract), it has somewhat alleviated the pressure for customers to make the move to SAP S/4HANA immediately. However, just like a home requires some 'sweat equity' to keep it up to date and functional, current ECC customers are doing the same, either from a maintenance perspective, integration with third party applications to meet innovation demands, infrastructure improvements, or enabling capabilities that drive incremental business value. All of this is an effort to support aging legacy ERP systems and to be able to answer the tough business questions that loom in our increasingly digitized world.



Is it Time for a System Migration?

02

At some point customers must start evaluating potential sunk costs and future costs and ask the difficult questions that come with a system migration. When is the optimal time for migration to SAP S/4HANA?



56%

of customers plan to support digital transformation initiatives with SAP S/4HANA and provide real-time information to the business, according to a recent survey conducted by SAPInsider.



Questions that Surface Prior to an SAP S/4HANA Migration

What is the value proposition?

What are the specific use cases?

What is the Return on Investment (ROI) three years or less?

Should I remain on-premise, go to the cloud, or take a hybrid approach?

If I implement a custom capability now, will that be a sunk cost if the future software includes the capability natively?

What is the impact to the organization both financially and from a change management perspective?

What key capabilities am I addressing that are vital to my internal and external customers?

All these questions are important. That's why customers who are facing this move – whether it is in the next year or two to three years down the road should start evaluating their position strategically and architecting a sound strategy.

So how do customers put their best foot forward and do this as strategically and efficiently as possible?

One approach is leveraging Rizing's **Discovery SAP S/4HANA Assessment** to help answer the tough questions and provide a clear strategic and foundational roadmap that's business-led and IT-driven.



READ MORE

Expert View: Reasons to Make the Jump to SAP S/4HANA

Discovery SAP S/4HANA Assessment: Careful, Thoughtful, and Methodical Evaluation

Most customers may wonder what is the value they get in partnering with an SAP exclusive integrator and industry leader/advisor? At Rizing we have a proven approach with success stories. **Our team consists of industry leaders who came directly from the business with a profound understanding of what our customers are experiencing.** We know the importance of strategically evaluating the move from ECC to SAP S/4HANA.





By having a clear understanding of foundational items, we can now get to critical components that drive additional value.

First and foremost, it is imperative that we understand the following:

01

The current business capabilities and corresponding maturity levels for all functional areas in scope.

02

The future or desired business capabilities and corresponding maturity levels for all functional areas in scope.

03

The current process landscape and the respective business processes, technology constraints, landscape architecture, infrastructure challenges, data quality, data redundancy and integrations (in and out).

04

SAP S/4HANA readiness check, custom code analyzer and quick sizer.

05

The pros and cons of Brownfield, Greenfield & Bluefield migration options for your business model.

06

The pros and cons of Cloud or Hyperscaler (AWS, Azure, Google), on-premise for your business model.

07

Organizational Change Impacts.



Answering the Tough Questions and Realizing the Benefits of a Strategic Approach

To answer the tough questions in a fruitful manner, we need to understand more about the customer, their specific challenges and what they value most. The answer is not boilerplate. It requires thoughtful insight and an understanding of future business, and IT imperatives, architecture, infrastructure, data, IT skills and knowledge. Sure, we can always provide the standard industry data point response, but we firmly believe customers deserve more.

We know customers want something that is more rooted and represents their very own DNA. This is what we at Rizing strive to achieve for our customers during the Discovery phase. Our goal is to provide customers with the answers they need to feel confident on how and when to move to SAP S/4HANA.



By leveraging the Executive Summary approach, leaders have done the necessary due diligence to give them the confidence needed to answer the tough questions from their stakeholders.

Our executive summary provides:

- 01 Capability maturity summary, heat map and benefits case for each functional area impacted
- 02 Scope statement
- 03 Our recommendations for your own migration
- 04 SAP S/4HANA migration duration and cost estimates (internal and external resourcing)
- 05 Software licensing costs (per preferred deployment option) in partnership with SAP
- 06 Technology, custom code & sizing assessment/summary
- 07 Business and IT capability driven deployment roadmap that delivers incremental value for both your internal and external customers. Licensing implications and estimated costs are included.
- 08 Preliminary Statement of Work that helps to facilitate internal budgeting processes

Evaluating the Impacts within the Enterprise

05

The decision to migrate to SAP S/4HANA cannot be made in a vacuum and the business must be on-board to produce a successful outcome. When buying a home, the decision is not typically made on a whim. There are significant financial and personal elements involved in the decision. Questions surface that include loan and lifestyle choices as well as the condition of the home and neighborhood compatibility. These are all important criteria that mandate thoughtful consideration and usually require an outside perspective to make a sound decision.



When evaluating the move from ECC to SAP S/4HANA, regardless of industry, customers must fully understand the impacts within their enterprise and what actions can be taken early to help minimize the change and associated risks.

Questions to Ask Before you Begin a Migration

If I stay on-premise, what is the burden on my IT organization?

If I move to the cloud, what doors do I open, what do I enable?

By moving to SAP S/4HANA, what native functionality and or capabilities are included e.g., universal journal, embedded analytics, advanced data model, etc.?

Can I reduce the technical debt incurred from customizing many processes?

What can I or should I streamline in advance, both from a custom code and integration perspective?

What data challenges exist, and what can I do to resolve or harmonize those challenges ahead of time?

What is the impact to my organization of changes to data elements and processes that come with SAP S/4HANA?

What is my immediate and long-term ROI?



READ MORE

Commoditized or Competitive Advantage? How to make your company's "secret sauce" with your SAP investments

Learn how SAP S/4HANA modernizes asset management. >



No CIO, CTO, or CFO wants to be in a position where they find themselves regretting not evaluating this technology investment carefully before committing to the journey, even if it requires a little more energy, time, resources, and money up-front. An educated investment today most often pays dividends later. Garnering the appropriate level of clarity and direction to move forward confidently are the benefits realized from a strategic approach.

At Rizing we are committed to helping our customers answer their questions and more, by collectively partnering together and leveraging our extensive industry experience and collaborative approach.



Why Rely on us for Guidance?

006

Informed Objectivity

Many customers pride themselves on their “secret sauce” to success. There is good reason they are successful and deliver value to their own customers. Differentiating themselves from their competition makes external customers loyal and often returning for more business. Yet, it’s important to not allow pride and strong will deter from an outside perspective or guidance when evaluating an SAP S/4HANA migration. After carefully hearing your organization’s objectives, Rizing experts apply our own in-depth industry and technical knowledge to help drive the best decisions for your business. Our team has been where you are right now - we’ve worked in the industries you’re in.

Risk Evaluation

Done properly, an SAP S/4HANA migration will reinforce your business with innovative and sustainable business practices. There will be business impacts, though, and the risk of ignoring the impact far outweighs any rewards. Choosing the right trusted partner who has experience with large, ERP system migrations is invaluable. The best way to prove that value is by engaging in a multi-week assessment - the “juice may be worth the squeeze”. Working with the right-sized partner that has your needs upper-most in mind delivers your own unique approach.



What Type of Model Works Best Depends on YOU

Some customers who are more “Do It Yourself” centric may be skeptical or hesitant to believe an advisory model could work when considering such an endeavor. We have seen both models work 1. Advisory and Support or 2. Leading and Hands On. The type of model chosen depends on the customer’s experience, culture, technical and functional aptitude, skillsets, and policies. A discovery assessment will assure sound results, combining the best of our advisory expertise with your team’s knowledge and experience.

Lastly, the right partner can help provide the necessary guidance and recommendations based on their own past experiences with multiple customers across multiple industries, with the specific customer needs and challenges top of mind.

There are a broad range of experiences and perspectives that should not be overlooked.

01

An experienced partner can lean on past tangible experiences and help determine precisely what range of SAP technologies and functionality present viable opportunities to enhance the business and return on investment. Options identified can be considered for execution in parallel with the move, or as part of a future road map. The right partner will be able to prepare your future SAP S/4HANA system for advanced technology.

02

The right partner should help understand the changes in features and functionality in SAP S/4HANA. For example new asset accounting features are important to adopt ahead of time, during a period end when fixed assets are completely closed.

03

In SAP S/4HANA, customers, vendors, and employees are now Business Partners. The right implementation partner can help put a strategy in place for analyzing number ranges and account groups to support the necessary configuration requirements in advance of the production migration, to reduce risks when fixed assets are completely closed.

04

SAP S/4HANA provides embedded analytics (standard out of the box) that all customers should evaluate. A partner can help determine which custom queries can be replaced by these operational reporting capabilities and how to best leverage analytics and other capabilities, eg Fiori.

05

A qualified partner helps to guide the customer on the right deployment strategy - i.e., Brownfield, Greenfield, or Bluefield, as all have their advantages and disadvantages. A partner can provide customer references for similar footprints for benchmarking purposes.

These are just a few examples, along with 'answering the tough questions' on why it's important to engage with a trusted partner.

06

Knowledgeable partners recommend and guide customers on conversation methodology and the downtime impact, i.e., standard approach, down-time optimized conversion or near-zero downtime technology.

07

Quality data will be your greatest asset. Partners who pay attention to details with an objective eye will provide guidance on the importance of data and the value proposition. around harmonizing in advance of the migration, and what tools/software are best in class to help with that effort e.g., Syniti ADM.



Leveraging the experience, knowledge, skills, and discipline are invaluable, and will ultimately promote business success.




READ MORE

SAP CAR: The Untold Story of SAP Customer Activity Repository

Break Down the Barrier to Adoption

Some of the highest barriers to adopting any new technology are the deployment costs, justifying the costs, the change impact and the value proposition. The fact is, before customers decide to move forward with an SAP S/4HANA migration, it is extremely imperative that they dot their I's and cross their T's. Planning and analyzing in a vacuum is not recommended and will not help lessen the barriers of adoption in any capacity. As mentioned earlier, the business must be aware and on-board to realize success by understanding the value proposition and long-term benefits. Leveraging a partner's proven approach in guiding customers to answers they seek and helping with the natural barriers that surface around new technology is an advantage that should be capitalized on, hands down.

CIOs, CTOs, and CFOs owe it to their stakeholders to put a sound strategy in place that limits risk and realizes value. All stakeholders will appreciate the small investment up front in the long run, especially if it prevents them from unnecessary challenges down the road.



Reach out to a Rizing representative to understand more about our Discovery approach, and the value it can deliver when contemplating the move to SAP S/4HANA. Let us evaluate together, strategically and disrupt the status quo.



Contact us today to find out how we can help you create a successful SAP S4/HANA® migration journey.



© 2023 Rizing LLC or a Rizing LLC affiliate company. All rights reserved. This document is provided for information purposes only, and the contents are subject to change without notice. This document is not warranted to be error-free, nor subject to any other warranties or conditions, whether expressed orally or implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. We specifically disclaim any liability with respect to this document, and no contractual obligations are formed either directly or indirectly by this document. This document may not be reproduced or transmitted in any form or by any means, electronic or mechanical, for any purpose, without our prior written permission. Rizing, Rizing HCM, and other Rizing products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of Rizing LLC or a Rizing affiliate company in the United States and other countries. All other product and service names mentioned are the trademarks of their respective companies.

